



## REQUEST FOR PROPOSAL FOR STRATEGIC PARTNERSHIP FOR *Les Pailles International Conference Centre Ltd, Domaine Les Pailles Ltée and Guibies Properties Ltd*

As part of its initiative to promote development in Mauritius, the State Investment Corporation (SIC) is requesting Request For Proposal from interested strategic investors in respect of the following assets:

### *Les Pailles International Conference Centre Ltd (LPICC)*

Developed on approximately 14.6 arpents of freehold land, the convention centre occupies a gross floor area of 17,000 m<sup>2</sup> comprising 3 floors.

The SIC wishes to outsource the management of the Swami Vivekananda International Convention Centre. The interested party should demonstrate experience of at least five years in the management of similar convention centres. The SIC will outsource the planning, organising and marketing functions.

### *Domaine Les Pailles (DLP)*

The facilities of DLP consist of four restaurants catering for the major cuisines (Mauritian, Indian, Chinese, Italian and Mediterranean) and banqueting facilities on freehold land of 9 arpents. Total area of the restaurants amounts to 3,200m<sup>2</sup>.

The restaurants have a seating capacity of around 300 seats. The "Petite Canelle" and "Canelle Rouge" of 450 m<sup>2</sup> and 600 m<sup>2</sup> respectively, serve as conference room and banquet hall.

The complex also caters for various other entertainment activities such as guided visit of the traditional sugar mill and rum tasting and train ride.

The SIC will consider proposals for two options for DLP on an "as is where is" basis:

- the rental of the entire facilities; or
  - the sale of the property including the equipment.
- The SIC is willing to retain a minority stake in DLP.



### *Guibies Properties Ltd (GPL)*

#### *Land for property development*

Additionally, SIC intends to bring in approximately 76 arpents of freehold land adjacent to Domaine Les Pailles for the development of one or a combination of the projects listed below:

- a four/ five star hotel; and/or
- condominiums/ service apartments; and/or
- an Integrated Resort Scheme (IRS) or similar real estate project.

The promoter will be responsible for the design, financing, planning, construction, monitoring, management and marketing of the selected project. SIC may participate in the above proposed ventures with the injection of the land as its equity participation.

### **INFORMATION FOR APPLICANTS**

Applicants may submit detailed proposals for one or a combination of the above three projects. Applicants are requested to contact the SIC to obtain a copy of an Information Memorandum on the above transaction. Proposals should be sent in a sealed envelope clearly marked "**RFP for Strategic Partnership in LPICC / DLP/ GPL**" at latest by **15 00 on 30 December 2009** and addressed to:

#### **The Managing Director**

State Investment Corporation Ltd, 15th Floor Air Mauritius Centre,  
President John Kennedy Street, Port Louis, Mauritius.

Tel: +230 202 8900 Fax: +230 208 8948 email: [imallam@stateinvestment.com](mailto:imallam@stateinvestment.com)

Applicants must submit all the information requested. Failure to comply with the terms and conditions attached to the RFP may result in the rejection of your proposal. SIC reserves the right to accept or reject any proposal received in response to this press advertisement without incurring any liability towards any applicant and without having any obligation to inform the concerned prospective investor(s) of the grounds for the company's actions and decisions. The prospective investor(s) shall bear all costs for this RFP exercise.